

Our Story

Presented by: Presenter's Name

Life Is On





Our technologies ensure that **Life Is On**
everywhere, for everyone and at every moment.



Energy is the base of life.

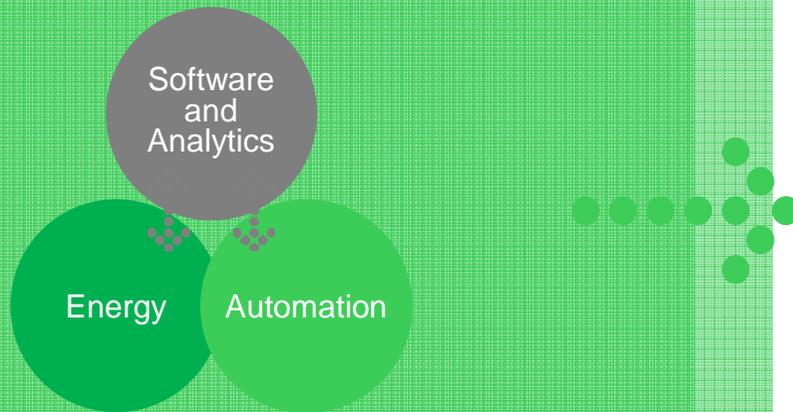
Life Is On

when energy is on.....

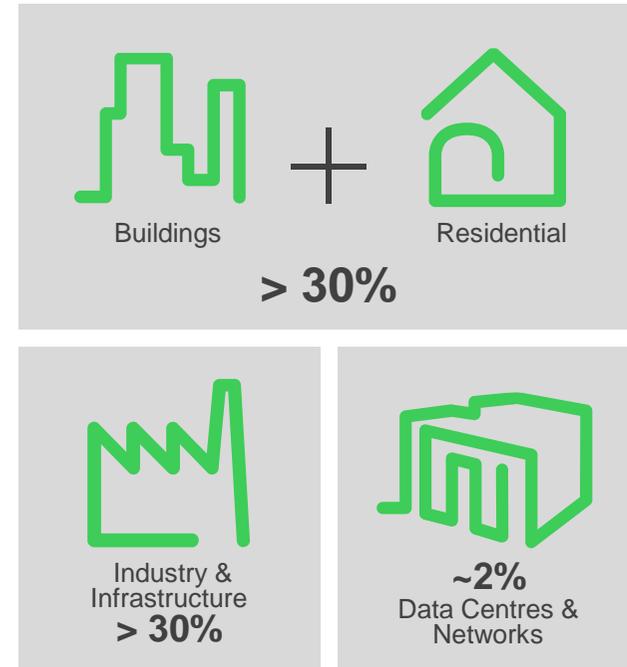
We ensure energy is on by making it

- Safe
- Reliable
- Efficient
- Connected
- Sustainable

At Schneider Electric,
we combine **Energy Management,**
Automation and **Software**
serving 4 markets, i.e. 70% of the
world energy consumption



% are calculated on final energy



Source: IEA Explore 2015

Life Is On



Schneider Electric, the Global Specialist in Energy Management and Automation

€26.6 billion

FY 2015 revenues

~5%

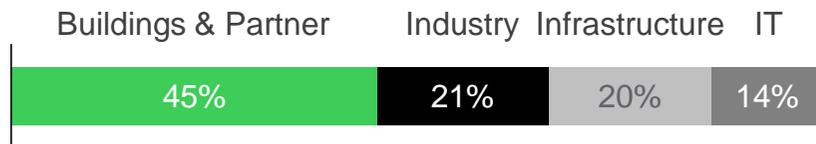
of FY revenues devoted to R&D

160,000+

people in 100+ countries

Four integrated and synergetic businesses

FY 2015 revenues

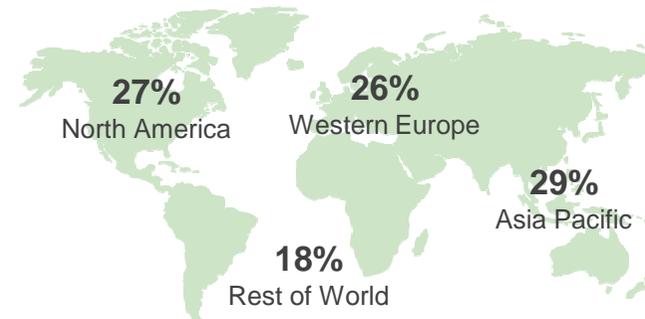


20,000 sales and marketing professionals deeply engaged in serving the customers

2800+ customer care team providing 24/7 support to internal & external customers

100K+ industrialization team in over 200 factories securing quality and proximity logistics

Balanced geographies – FY 2015 revenues



Schneider Electric Approach with Deep Vertical Segment Expertise

Segment expertise + Integrated Architecture + Global Network of Account managers + Global Delivery and Lifecycle Services



20 of the largest **Oil and Gas** companies in the world use Schneider Electric solutions



9 of the 10 largest **Mining, Metals and Minerals** companies in the world use products and solutions from Schneider Electric



11 of the top international brands within **Food & Beverage** partner with Schneider Electric



100 plus countries rely on Schneider Electric solutions to power, automate and help operators manage their **water and/or wastewater** plant and network processes



1 million **Buildings** around the world including 3 of 5 top international **hotel** chains ensure guest comfort & safety and an estimated 40% of the world's **hospitals** benefit from healthy and safe facilities with Schneider Electric



10 of the world's top electric **utilities** use Schneider Electric solutions to deliver safe and reliable power to homes & businesses



3 of the top 4 biggest hyper scale cloud providers use Schneider Electric Solutions for their datacenters

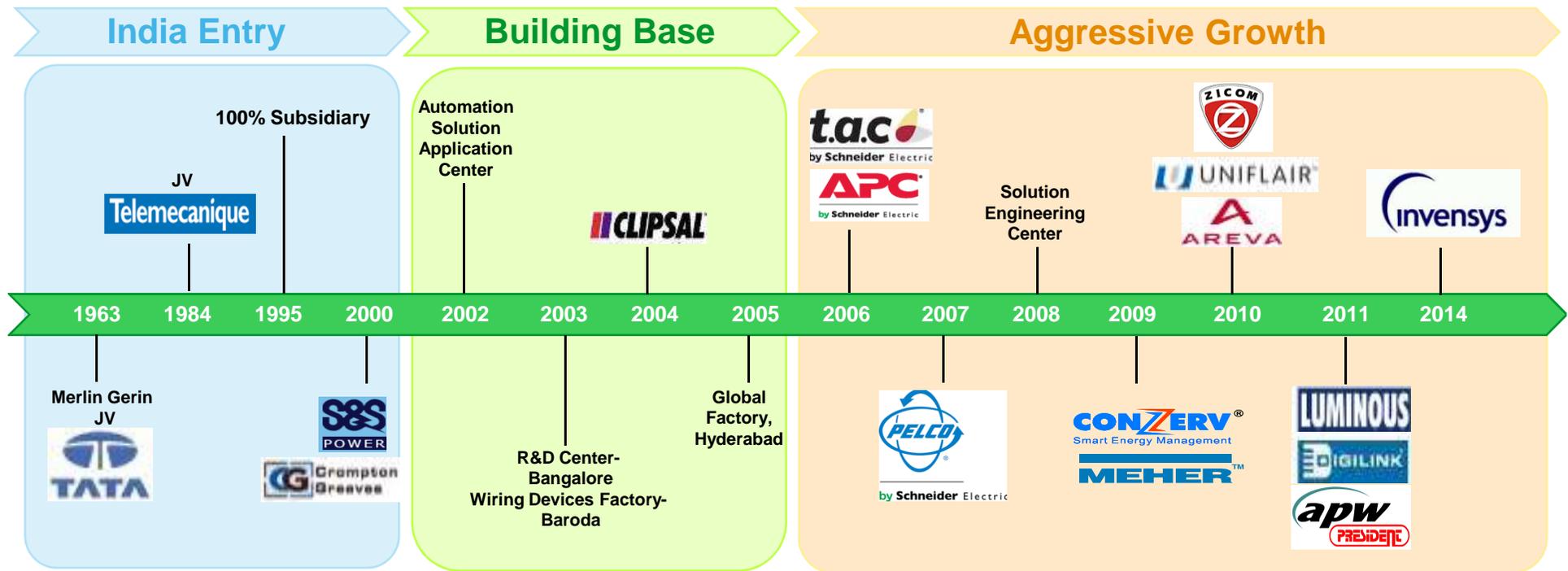


8 the top 10 packaging machine builders use Schneider Electric Solutions

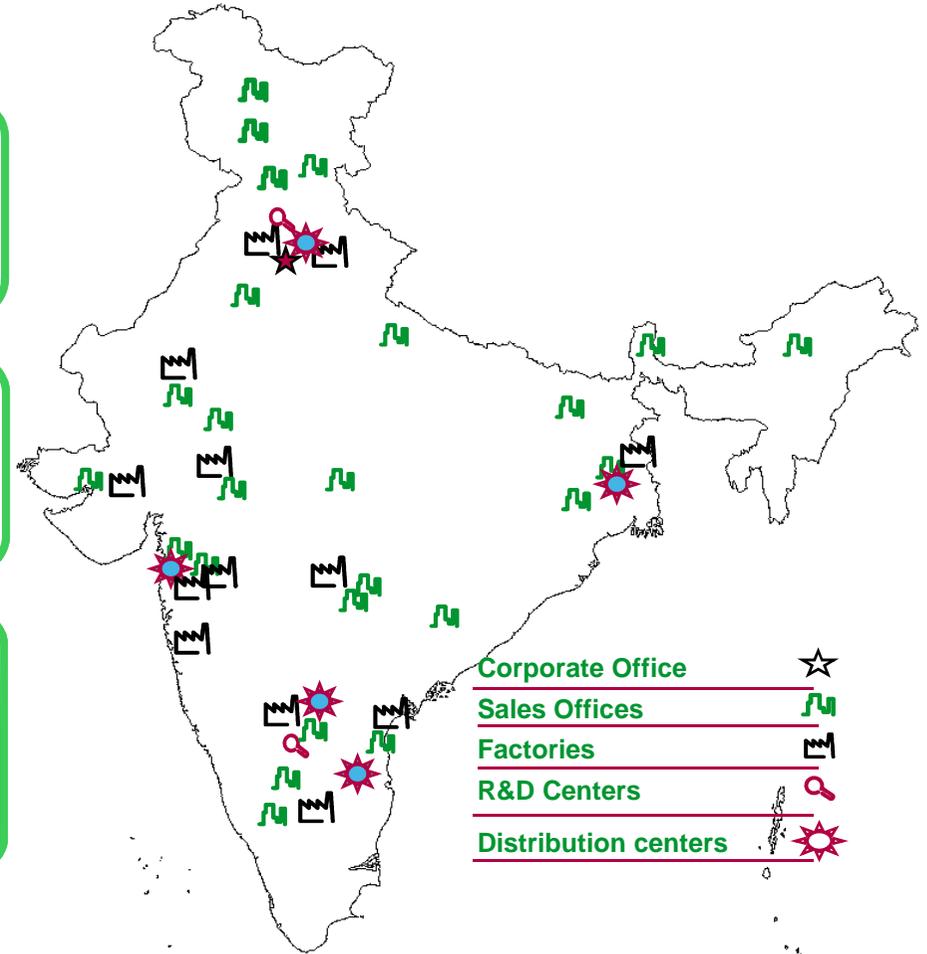


Schneider Electric in India

50+ years history in India, with rapid expansion in last 10 years



Schneider Electric India 2016 footprint; presence in 130+ cities



World-class facilities in India

MV Factory, Baroda



Innovare (Global R&D), Bangalore



MV Switchgear factory, Kolkata



Automation plant, Chennai



LV Switchgear Factory, Hyderabad



Transformers factory, Baroda



Our businesses in India: Coverage from Plant to Plug

Energy 



Grid Connected products & Solutions

Partner 



LV Products & Smart Connected Power Solutions

Eco-Buildings 



Power Quality & Metering, & Building Automation

IT 



Critical Power, Racks & Cooling Solutions

Industry 



Discrete & Process Automation

Retail 



Final Distribution products & Modular Switches

Solar 



On-grid, Off-grid & Storage Solutions

Luminous 



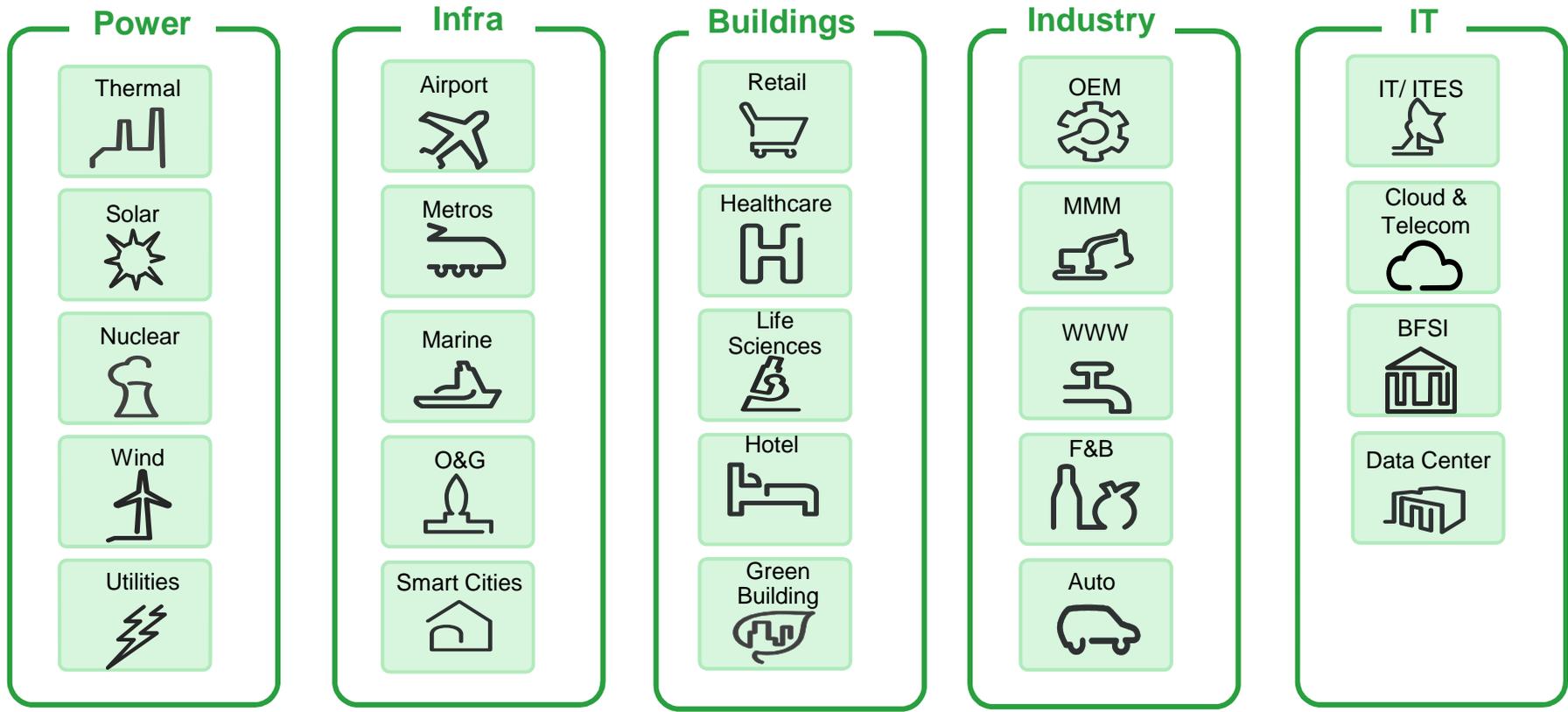
Inverters, Batteries, Solar & Home Electricals

Field Services 



Life Cycle Management Services

We offer products & solutions for all major markets & segments



Being a responsible corporate citizen:
Ensuring sustainability along with growth



Key initiatives under CSR - touching over 120,000 lives till date

Training unemployed youth

- 52,765 people trained
- Target of 16,000 in 2016



Electrician Training Centres

- 260 operational centers
- Target of 25 new centers in 2016



Conserve My Planet

- 350 schools; 26,000 students
- Target of 120 schools in 2016



Access to electricity

- 16,218 households in 325 villages
- Target of 4,000 households in 2016



Teachers Missions

- 167 missions completed – 2015
- Target of 175 missions - 2016



Scholarships

- 120 scholarships disbursed
- Target of 20 new scholarships



In Summary...

As the global specialist in
Energy Management and Automation,
we create connected technologies that

RESHAPE INDUSTRIES



TRANSFORM CITIES



ENRICH LIVES





.....ensure that **Life Is On**
everywhere, for everyone and at every moment.